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Nevada,

official capacity as Attorney General of

Defendant(s).

### DEFENDANTS' OPPOSITION TO PLAINTIFF'S EMERGENCY MOTION TO STAY DISCOVERY

Defendants, by and through their attorneys of record, hereby file their Opposition to Plaintiff's Emergency Motion to Stay Discovery ("Emergency Motion"). This Opposition is based on the following Memorandum of Points and Authorities, the pleadings and papers on file herein, and any oral argument this Court may allow.

## MEMORANDUM OF POINTS AND AUTHORITIES INTRODUCTION

As recently as June 25, 2025, Plaintiff KalshiEX, LLC's ("Kalshi") CEO has made public statements boasting about Kalshi's \$2 billion valuation, based largely on the "explosion" of event contracts offered on its platform over the past ten months or so. See Exhibit A. Yet Kalshi would have this Court believe that participating in limited and expedited discovery in this case—a case it affirmatively filed to obtain a judicial endorsement to continue operating in violation of Nevada state gaming law—would cause it such severe harm that this Court's emergency intervention is required. Kalshi could have preserved financial resources by waiting to address the need for discovery in response to Defendants' inevitable forthcoming Rule 56(d) request. Instead, Kalshi opted to expend additional legal fees to file the Emergency Motion, jamming the Court's docket and putting pressure on Defendants to defend against a needlessly time-sensitive motion. The Emergency Motion can be denied on the ground that no emergency exists whatsoever.

The Emergency Motion also should be denied on the merits. Kalshi asserts that no discovery is necessary to resolve this case, because the principal issue is one of preemption. But to decide whether Nevada's gaming laws are preempted, the Court will need to know key facts about Kalshi's products—and none of those facts have been developed. Although preemption questions sometimes are resolved on stipulated facts, the parties here have not agreed to the necessary facts. Kalshi, in effect, asks this Court to enjoin Defendants from regulating its gaming operations—a traditional area of state regulation—based on only its version of the facts, without giving Defendants the opportunity to verify, through discovery,

any of its allegations or to challenge any of its evidence. Kalshi also seeks to prevent Defendants from discovering facts that would support their affirmative defenses, particularly their equitable defenses raised in response to Kalshi's request for a permanent injunction. Essentially, Kalshi wants to rush this litigation through to conclusion without affording Defendants or this Court the opportunity to discover facts about it, all while claiming that the cost of discovery will be so burdensome and harmful to it that it needs a decision within days.

That is not how the adversarial system works; one side does not simply get to declare what the facts are and then ask the Court to enter judgment. And this Court should be especially wary to allow such a rush to judgment here, where important state sovereign interests are at stake. The Court has already entered an expedited discovery schedule that appropriately balances the interests of both parties. There is no emergency here and no reason to preclude all discovery. The Court should deny the Emergency Motion.

#### FACTUAL AND PROCEDURAL HISTORY

According to Kalshi's Complaint, on January 24, 2025, Kalshi "self-certified and began listing sports-related contracts on its exchange[.]" ECF No. 1, ¶ 53. Not long thereafter, on March 4, 2025, the Nevada Gaming Control Board ("NGCB") sent a cease-and-desist letter to Kalshi's CEO and Chief Regulatory Officer/General Counsel, alerting Kalshi to the fact that Kalshi was in violation of Nevada gaming law and demanding that Kalshi cease offering sports- and political-event contracts in Nevada. *Id.*, ¶¶ 55–58. Rather than comply with the law, on March 28, 2025, Kalshi filed its Complaint in the instant action. *See generally Id.* 

Contemporaneously with the filing of its Complaint, Kalshi filed a Motion for Temporary Restraining Order and Preliminary Injunction. ECF No. 18. In support of that Motion, Kalshi submitted the Declaration of Xaiver Sottile, Kalshi's Head of Markets, which contained fifty paragraphs describing the "harm that Kalshi and its users will incur unless the Court immediately prevents the [NGCB] from enforcing its demand that Kalshi 'immediately cease and desist from offering any event-based contracts in Nevada." ECF

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No. 18-1, ¶ 4. The Court, after a hearing, ultimately granted Kalshi's Motion for Preliminary Injunction, enjoining Defendants from enforcing state gaming laws against Kalshi on a preliminary basis. ECF No. 45.

Relevant to this Motion, the Court at the hearing on Kalshi's Motion for Preliminary Injunction indicated that "some brief discovery" may be warranted. The Court identified as potential topics for discovery how much money Kalshi makes, the percentage of earnings attributed to Nevada contracts compared to the overall value of the company, and what other damages Kalshi may suffer if made to comply with Nevada gaming law.

On April 23, 2025, Defendants filed a Motion to Dismiss the Complaint, which the Court ultimately denied. See ECF No. 50; ECF No. 72. On July 1, 2025, Defendants filed their Answer and Affirmative Defenses. ECF No. 78.

On July 2, 2025, the parties submitted their Discovery Plan and Scheduling Order. ECF No. 79. Although Kalshi's prefatory statement stated its belief that no discovery is necessary and stated that Kalshi would file a motion for summary judgment no later than August 1, 2025, Id., p. 2, the parties submitted, and the Court approved, deadlines for fact and expert discovery to allow Defendants and Intervenor-Defendants to take discovery on a limited range of topics, See Id., pp. 5–6; ECF No. 80 (Order Granting Discovery Plan and Scheduling Order).

On August 1, 2025, Defendants served Kalshi with initial discovery requests, which include ten interrogatories and ten requests for production of documents. Exhibit B; **Exhibit C.** That same day, Kalshi filed both its Motion for Summary Judgment, which is supported by a Declaration and ten exhibits, ECF No. 86; ECF Nos. 86-1-86-12, and the instant Emergency Motion, ECF No. 87.

#### ARGUMENT

Kalshi's Emergency Motion to Stay Discovery should be denied. Kalshi seeks truly extraordinary relief—to prevent Defendants from taking any discovery to challenge its version of the facts. It has not come close to justifying that relief.

First, the "emergency" identified by Kalshi's counsel in his Declaration is not, in reality, an emergency. This case already is expedited, and Kalshi already has obtained a preliminary injunction; there is no emergency here. Second, Kalshi's pending Motion for Summary Judgment—the basis for its request to stay discovery—cannot be resolved without affording Defendants the opportunity to conduct discovery. Kalshi cannot simply declare what the facts are and demand that this Court decide the case based on those facts.

#### I. Kalshi Has Not Shown Circumstances Warranting Emergency Relief

Although this District's Local Rules permit the filing of emergency motions, such motions "should be rare" because of the "numerous problems they create for the opposing party and the court in resolving them." LR 7-4(b); *Cardoza v. Bloomin' Brands, Inc.*, 141 F. Supp.3d 1137, 1140 (D. Nev. 2015). This Court is entrusted with the determination of "whether any matter submitted as an 'emergency' is, in fact, an emergency." LR 7-4(c). "For a motion to be an 'emergency' to a federal court, the situation typically must involve some significant degree of urgency, severity, and irreparability[.]" *Goldberg v. Barreca*, No. 2:17-cv-2106-JCM-VCF, 2017 WL 3671292, at \*5 (D. Nev. Aug. 24, 2017).

In Snow Covered Capital, LLC v. Fonfa, Case No. 2:22-cv-01181-CDS-BNW, 2023 WL 3884631, at \*3 (D. Nev. June 8, 2023), a court in this District denied an emergency motion to stay a case where the defendant argued that the case was duplicative of a related pending case and that she would be required to engage in overlapping expert discovery. The court denied the emergency motion to stay, finding that the defendant only "perfunctorily addresse[d] the emergency nature of this motion, and she [did] not provide sufficient justification for it." Id. The court went on to state that "[w]hether there is an overlap of the experts in this case and [the related case] simply does not amount to an emergency." Id.

In deciding, and denying, an emergency motion for reconsideration of the court's orders denying motions for temporary restraining order and preliminary injunction, another court in this District found that the purported emergency, "[a] business relationship gone sour—even where plaintiffs risk losing money or risk loss of partnership

rights in the short term—without more," did not constitute an emergency. *Goldberg*, 2017 WL 3671292, at \*5. Indeed, the court continued, there was nothing to justify "this court setting aside the court's hundreds of other important, earlier-filed matters to immediately address this matter." *Id*.

Here, Kalshi already has obtained a preliminary injunction, which prevents Defendants from regulating their products for the time being. So, all Kalshi can claim for its supposed emergency is that it "will be forced to engage in costly discovery in a case involving preempted state laws." ECF No. 87, p. 2; See also ECF No. 87-2, ¶ 3(a) ("The bulk of the benefits of a stay of discovery would be lost unless the motion is addressed expeditiously."). This perfunctory explanation of Kalshi's claimed emergency is insufficient to show the "urgency, severity, and irreparability" required by our Local Rules. See Goldberg, 2017 WL 3671292, at \*5.

Moreover, discovery is a normal and expected part of litigation, and the parties have already agreed to an expedited discovery schedule (with discovery concluding by the end of October). *See* ECF No. 79. So, the period for discovery, and costs of discovery, necessarily are limited. That expedited schedule reflects a careful balancing of the need to discover the necessary facts with the desire of both sides to resolve this case quickly.

Further, Kalshi's claim of harm is that it has to go through the normal adversarial process to develop the facts. But being forced to prove the facts supporting a claim is not harm; it is the adversarial process. Kalshi essentially asks the Court to just accept the facts as Kalshi has alleged them and decide the case based on those facts. As the party filing the Complaint, invoking the jurisdiction of this Court and haling Nevada agencies and officials into court, Kalshi cannot seriously expect to evade all discovery and jump straight to resolution on the merits in its favor.

Further, there is no urgency or severe irreparable harm from discovery. Defendants served discovery requests on Kalshi on August 1, 2025. See Ex. B; Ex. C. Responses to those requests are due thirty days from service, or August 31, 2025. Were Kalshi's Emergency Motion to have been heard in the ordinary course, it is entirely possible that it

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would have been heard before responses were due. See LR 7-2(b) (allowing 14 days for response to an ordinary motion and 7 days for reply).

Defendants' currently outstanding discovery requests total twenty: ten interrogatories and ten requests for production. See Ex. B; Ex. C. Intervenor-Defendants have not yet pursued any discovery. Although additional discovery is expected over the next several months, there is no reason to expect that Defendants or Intervenor-Defendants will pursue an unusually burdensome amount of discovery—particularly in light of the expedited schedule.

And, as a company that has valued itself at roughly \$2 billion in recent months, See **Ex. A**, participating in limited discovery over the course of roughly three months is simply not severe. The potential financial burden here on Kalshi, a \$2-billion company, is de minimis. And this is not irreparable harm; financial loss alone is not a basis for emergency relief. See Goldberg, 2017 WL 3671292, at \*5. Further, this claimed harm must be viewed in light of the extraordinary intrusion on state sovereignty that Kalshi seeks in this case—an order permanently enjoining the State from regulating in an area of traditional state authority.

Kalshi should not be allowed to manufacture an emergency to try to put pressure on Defendants and rush this Court to judgment. The Emergency Motion can and should be denied on this ground alone.

### II. Additional Discovery Is Necessary to Resolve Kalshi's Pending Motion for Summary Judgment

"The Federal Rules of Civil Procedure do not provide for automatic or blanket stays of discovery when a potentially dispositive motion is pending." *Tradebay, LLC v. eBay, Inc.*, 278 F.R.D. 597, 601 (D. Nev. 2011). The decision of whether to stay discovery is within the sound discretion of the district court. *Catalystix Inc. v. Legacy Creative Inc.*, No. 21-cv-01253-JCM-EJY, 2022 WL 1694587 at \*2 (D. Nev. Mar. 17, 2022) (citing *Little v. City of Seattle*, 863 F.2d 681, 685 (9th Cir. 1988)). In exercising its discretion, "[a] court must consider whether the pending motion is potentially dispositive of the entire case, and

whether that motion can be decided without additional discovery." *Catalystix*, 2022 WL 1694587 at \*2 (citing *Tradebay*, 278 F.R.D. at 602).

First, Kalshi is wrong to say that preemption questions do not require discovery. Second, Defendants here are entitled to discovery to test Kalshi's legal theory and its entitlement to relief. Third, Defendants are entitled to discovery that would aid them in proving their affirmative defenses. Had Kalshi gone through the proper procedure and not rushed to file this Emergency Motion, Defendants would have explained all of these points in their opposition to Kalshi's Motion for Summary Judgment, which would have included a Rule 56(d) request that the Court deny or defer ruling on the Motion for Summary Judgment until Defendants could take discovery. Kalshi's procedural games, however, require Defendants to make many of the arguments it would present in a Rule 56(d) request in response to the Emergency Motion.

#### A. Preemption Questions Are Not Categorically Immune from Discovery

Kalshi's argument with respect to why no discovery is warranted here boils down to the overly simplistic argument that "Kalshi's preemption claim presents purely legal questions that require no further factual development." ECF No. 87, p. 5. But no authority holds that discovery is precluded in cases involving preemption. If the relevant facts are undisputed, then perhaps discovery is not necessary. But this case is not close to that point; all the Court has is Kalshi's assertions of fact (in the Complaint and Statement of Undisputed Materials Facts); Defendants have had no opportunity to test those facts or develop their own facts. Kalshi does not cite any case holding that that a court should decide an important issue like preemption based on one party's one-sided view of the facts, without any opportunity for the other party to contest those facts.

Kalshi cites *Hawaii Newspaper Agency v. Bronster*, 103 F.3d 742, 746 (9th Cir. 1996), where the Ninth Circuit held that a newspaper's preemption challenge was ripe (an issue not present here), but there the appellate court was evaluating **cross-motions** for summary judgment. The issue of whether discovery was necessary was not at play, as both sides apparently agreed that the case could be decided at summary judgment without

further discovery. Kalshi's string cite of additional cases also does not show that preemption necessarily should be decided without discovery; as Kalshi itself recognizes, those holdings depend on the particular facts of those cases:

In re Bard IVC Filters Prod. Liab. Litig., 969 F.3d 1067, 1073 (9th Cir. 2020) ("the preemption issue **here** presents a purely legal question"); Atay, 842 F.3d at 698 ("preemption is **predominantly** a legal question"); ReadyLink Healthcare, Inc. v. State Comp. Ins. Fund, 754 F.3d 754, 761 (9th Cir. 2014) ("Preemption is **almost always** a legal question"); Sayles Hydro Assocs. v. Maughan, 985 F.2d 451, 454 (9th Cir. 1993) (field preemption is "purely legal"); Pac. Gas & Elec., 461 U.S. at 201 (the "question of preemption is **predominantly** legal").

ECF No. 87, pp. 6–7 (emphasis added). Indeed, only one of Kalshi's cited cases dealt with a Rule 56(d) motion for additional discovery. See Atay v. Cty. of Maui, 842 F.3d 688, 698 (9th Cir. 2016). The rest dealt with a preemption defense raised in a pre-trial summary judgment motion, In re Bard, 969 F.3d at 1072, the preclusive effect of an argument with respect to the need for discovery on a preemption claim, ReadyLink, 754 F.3d at 761, and challenges to consideration of a preemption claim on ripeness grounds, Sayles Hydro, 985 F.2d at 453–54; Pacific Gas and Elec., 461 U.S. at 200–02. None of these were cases where the parties disagreed about the need for discovery and the court simply accepted one party's view of the facts and precluded discovery.

Case law not cited by Kalshi recognizes that there are many instances where factual development is needed to answer preemption questions. For example, in a multidistrict litigation involving claims for personal injuries and/or wrongful death allegedly caused by incretin-based treatments prescribed for type 2 diabetes, a federal district court considered the defendants' motion for summary judgment arguing that plaintiffs' state law causes of action were preempted by federal law. *In re Incretin Mimetics Prods. Liability Litig.*, MDL Case No. 13md2452 AJB (MDD), 2014 WL 2532315, at \*1–3 (S.D. Cal. Jun. 4, 2014). The plaintiffs requested Rule 56(d) relief, asserting that it needed to discover, *inter alia*, "what Defendants provided to the FDA regarding the association [between incretin drugs and pancreatic cancer]; and . . . what Defendants withheld from the FDA." *Id.*, at \*3. In its

analysis, the court recognized that, "[a]s it stands now, given that Plaintiffs lack the complete set of relevant evidence, it would be difficult for Plaintiffs to fully substantiate their position on the preemption issue." *Id.* Because it was "conceivable that the existence of the documents sought will support Plaintiffs' position in opposing Defendants' summary judgment based on federal preemption," the court granted the Rule 56(d) request. *Id.* 

Likewise, in Southwest Key Programs, Inc. v. City of Escondido, No. 3:15-cv-01115-H-BLM, 2017 WL 1094001, at \*9 (S.D. Cal. Mar. 23, 2017), the district court denied the defendants' motion for summary judgment on the plaintiff's Supremacy Clause claim without prejudice and noted that "[p]reemption may be an issue of law, but further development of the record should assist the Court in its decision on the Supremacy Clause." See also Sanchez v. Lasership, Inc., No. 1:12cv246 (GBL/TRJ), 2012 WL 3730636 at \*1 (E.D. Va. Aug. 27, 2012) (denying defendant's motion for summary judgment and granting plaintiffs' motion for Rule 56(d) relief because "[w]ithout a pre-ruling opportunity for fair discovery, Plaintiffs will be deprived of a fair opportunity to lodge an effective opposition to [defendant's] summary judgment motion on the preemption question."); Walsh v. Abbott Vascular, Inc., No. 2:09-cv-03474-MCE-GGH, 2011 WL 2038572, at \*4 (E.D. Cal May 23, 2011) (declining to reach Rule 56(d) issue but stating court was "inclined to grant" plaintiff's Rule 56(d) request in face of defendant's summary judgment motion raising preemption defense).

In sum, the legal nature of a preemption claim does not categorically foreclose discovery. Preemption depends on the relevant facts, and here, the facts have not yet been developed. There is no set of agreed-upon facts at this point and therefore no basis to finally decide the preemption issue. Defendants should be given the opportunity to conduct discovery on both Kalshi's allegations and on facts relevant to Defendants' affirmative defenses.

#### B. Defendants Are Entitled to Discovery on Kalshi's Allegations

Discovery is particularly warranted here, because Kalshi is asking this Court to accept its allegations as true without permitting Defendants to test those allegations

1 through discovery. Kalshi's claim, in its simplest form, is that (1) the CFTC has "exclusive 2 jurisdiction" over designated contract markets, or DCMs; (2) Kalshi is a DCM; and, 3 4 5 6

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therefore, (3) Nevada can exercise no jurisdiction over Kalshi. See generally ECF No. 1. Although the question whether the CFTC's "exclusive jurisdiction" over DCMs precludes state regulation may very well be primarily legal, Kalshi's status as a DCM, its selfcertification of its so-called event contracts, and many other factual allegations in the Complaint are factual in nature and require discovery to be tested. Kalshi's Complaint contains seventy paragraphs of factual and legal allegations. See

generally ECF No. 1. Notably, as to twenty-five of those paragraphs, Defendants "lack knowledge sufficient to form a belief about the truth of the allegations" of all or part of a given paragraph. See ECF No. 78, ¶¶ 5, 7, 9, 13, 25-31, 39-40, 42-54. The factual allegations for which Defendants lack sufficient information include:

- "Kalshi is a federally designated and approved derivatives exchange . . . . It offers consumers the chance to invest in many types of event contracts, including, as relevant here, political-outcome contracts and sports-outcome contracts. Two months ago, the CFTC allowed Kalshi's sports-outcome contracts to take effect without review." ECF No. 1, ¶ 5.
- "Kalshi is unaware of no other exchange regulated by the CFTC subject to state law in Nevada or any other state." Id., ¶ 7.
- "Shutting down its event contracts in Nevada would threaten Kalshi's viability and require devising complex technological solutions whose feasibility is entirely untested and unclear. Defendants' acts would also impair Kalshi's existing contracts with consumers, subject Kalshi's users to uncertainty and loss, and undermine confidence in the integrity of Kalshi's platform." Id., ¶ 9.
- "The value of an event contract is determined by market forces. An event contract's price will fluctuate between the time of its creation and the expiration date in accordance with changing market perceptions about the likelihood of the event's occurrence. During that period, individuals can buy and sell the contract at its

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fluctuating prices. The ultimate value of an event contract is determined at its expiration date." Id., ¶ 27.

- "Event contracts are a valuable means to hedge risk against event-driven volatility." Event contracts reflect real-time risk assessment and thus provide a nuanced and finely tuned opportunity for traders to mitigate their exposure on real-world events in an uncertain market." Id., ¶ 29.
- "Event contracts are also valuable means of communicating information to the general public because contract prices reflect prevailing market opinions and conditions. Prediction markets thus serve as sensitive information-gathering tools that can provide insights for stakeholders—including businesses, individuals, governments, and educational institutions. The data that is generated through prediction markets can also help to set rates and prices for assets whose value depends on the occurrence or non-occurrence of the underlying event." Id., ¶ 31.

Kalshi's Complaint also recites a detailed history of the CFTC's certification of Kalshi as a DCM, Kalshi's event contract offerings, including sports- and political-event contracts, and Kalshi's ongoing interactions with the CFTC regarding its authorization, or lack thereof, for Kalshi to offer such event contracts. See Id., ¶¶ 42–54. Many of these factual allegations are essential to Kalshi's theory that it can facilitate gaming without state regulation, yet Defendants are not able to ascertain the veracity of the allegations without conducting additional discovery.

Indeed, Kalshi appears to recognize that *some* fact development is needed to resolve its claims. It submitted ten exhibits in connection with its motion for summary judgment, including what it represents to be an Order of Designation from the CFTC related to Kalshi's designation as a DCM, as well as various notifications to the CFTC of Kalshi's event contract offerings. See ECF No. 86-3-86-12. Kalshi in effect asks this Court to take its word that the exhibits are what Kalshi says they are, and to deny Defendants any opportunity to discover additional or countervailing facts. That is not how civil litigation works—under the rules of civil procedure, defendants are entitled to test each of a

plaintiff's factual allegations through discovery, and the plaintiff may not unilaterally decide to short-circuit the process through one-sided disclosures. And Kalshi's rush to judgment is particularly inappropriate here, where the parties already have set out a modest and expedited discovery schedules, and where Kalshi's request for a permanent injunction threatens core state sovereign interests.

At the appropriate time, i.e., in response to Kalshi's Motion for Summary Judgment, Defendants will make a Rule 56(d) request, supported by declaration, seeking discovery of, among other things, filings and communications with the CFTC regarding Kalshi's designation as a DCM and Kalshi's self-certification of contracts, identification of the financial, commercial, or economic consequences associated with Kalshi's event contracts, and the irreparable harm that Kalshi claims it will suffer if required to comply with Nevada law, including viability of its business and impairment of contracts for its users. Importantly, a party seeking Rule 56(d) relief must only "indicate how the information sought could defeat summary judgment, but does not have to prove the discovery it seeks necessarily will do so." *United States v. Real Property and Improvements Located at 2366 San Pablo Ave., Berkeley, Cal.*, No. 13-cv-02027-JST, 2014 WL 3704041, at \*2 (N.D. Cal. Jul. 24, 2014). Further, much of the information that Defendants will attest to in their Rule 56(d) request is already the subject of outstanding discovery requests, *See Ex. B; Ex. C*, which will make "[s]ummary denial" of the Rule 56(d) request "especially inappropriate," 2366 San Pablo Ave., 2014 WL 3704041, at \*2.

The bottom line is that additional discovery is needed to resolve Kalshi's Motion for Summary Judgment, so this Court should reject Kalshi's request for a stay of discovery.

### C. Defendants Are Entitled to Discovery on Their Affirmative Defenses

Defendants also need discovery to prove their affirmative defenses. Kalshi seeks a permanent injunction and declaratory relief, both equitable in nature. ECF No. 78. "The universal rule of a court of equity is that he who seeks its equitable interposition must himself do equity." *People's Nat. Bank of Lynchburg v. Marye*, 191 U.S. 272, 280 (1903); *See* 30A C.J.S. Equity § 102 ("In order for justice to be done between parties, a party is required

to do equity when asking the court to invoke the aid of equity."). Defendants are entitled to elicit facts through discovery that illuminate their defenses. See Serby v. First Alert, Inc., 934 F. Supp. 2d 506, 516 (E.D.N.Y. 2013) (citing Trs. of Local 464A United Food & Commercial Workers Union Pension Fund v. Wachovia Bank, N.A., No. 09–cv–668, 2009 WL 4138516, at \*1 (D.N.J. Nov. 24, 2009)) ("[A] defendant should be permitted to seek discovery to develop the 'necessary factual background' for its defenses before 'a premature evaluation of a defense's merits."). A court cannot at an early stage conclude that affirmative defenses fail as a matter of law based on the pleadings. See Jensen v. Thomas, No. 23-CV-01628-RFL, 2024 WL 5295012, at \*2 (N.D. Cal. Aug. 15, 2024) (citing In re Honest Co., Inc. Sec. Litig., 343 F.R.D. 147, 153 (C.D. Cal. 2022)).

Defendants contend that Kalshi's facilitating wagering or betting on sports or political events violates Nevada gaming laws. On information and belief, Kalshi has repeatedly described its event contracts as "sports betting" in its marketing materials and digital or print media, only to argue to this Court that its event contracts are not gaming. Further, not even a year ago, Kalshi represented to a federal appellate court that "Congress did not want sports betting to be conducted on derivatives markets." *KalshiEx, LLC v. Commodity Futures Trading Comm'n*, No. 24-5205, Brief of Appellee KalshiEX, LLC, 2024 WL 4802698, at \*41 (C.A.D.C. Nov. 15, 2024). Yet, now, Kalshi argues to this Court that sports-event contracts, which it openly refers to as "sports betting," are well within the exclusive jurisdiction of the CFTC. Kalshi's contradictory statements, conduct, and arguments implicate Defendants' equitable and judicial estoppel affirmative defenses. Defendants must be permitted to more fully develop those defenses through discovery.

Additionally, Kalshi's revenue compared against geofencing expenses that it espoused were cost prohibitive and its description of the nature and scope of its activities to the CFTC compared to communications to external outlets or other interested parties directly implicates Defendants' estoppel, unclean hands, mitigation, and failure to show irreparable harm defenses. "The general rule [] that summary judgment is improper if the non-movant is not afforded a sufficient opportunity for discovery" should be applied in this

case for the reasons stated. See Vance By & Through Hammons v. United States, 90 F.3d 1145, 1148 (6th Cir. 1996).

Kalshi would prefer that Defendants have no chance to conduct discovery to support their defenses and challenge Kalshi's claims. But that is not how civil litigation works; the Court does not tie one party's hands and prevent it from putting on a defense. Particularly where such important State sovereign interests are at stake, Defendants must have the opportunity to test Kalshi's evidence and claims.

#### CONCLUSION

For the foregoing reasons, the Court should deny Kalshi's Emergency Motion to Stay Discovery and permit discovery to continue during the pendency of Kalshi's Motion for Summary Judgment.

DATED this 12th day of August, 2025.

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### INDEX OF EXHIBITS TO DEFENDANTS' OPPOSITION TO PLAINTIFF'S EMERGENCY MOTION TO STAY DISCOVERY

Exhibit	DOCUMENT
Ex. A	Reuters June 25, 2025 Article – Kalshi valued at \$2 Billion in latest funding round, CEO says
Ex. B	Defendants' First Set of Interrogatories to Plaintiff KalshiEx, LLC
Ex. C	Defendants' First Set of Requests for Production of Documents to Plaintiff KalshiEx, LLC

# EXHIBIT A

Learn more about LSEG

### Kalshi valued at \$2 billion in latest funding round, CEO says

#### By Reuters

June 25, 2025 3:35 PM PDT · Updated June 25, 2025











Fourth Paradigm (also known as 4Paradigm) sign is seen at the World Artificial Intelligence Conference (WAIC) in Shanghai, China July 6, 2023. REUTERS/Aly Song Purchase Licensing. Rights 🖸

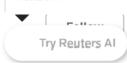
#### Companies



#### Kalshi Inc.

Follow

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June 25 (Reuters) - Kalshi has raised \$185 million in a funding round that values the prediction marketplace at \$2 billion, its CEO Tarek Mansour said in a post on X on Wednesday.

The round was led by crypto-focused investor Paradigm, Mansour said. Investment firms Sequoia, Multicoin, Neo and Bond Capital, and Citadel Securities CEO Peng Zhao also participated.

Learn about the latest breakthroughs in AI and tech with the Reuters Artificial Intelligencer newsletter. Sign up here.

Kalshi offers its users opportunities to profit from predictions on everything from sports and entertainment to politics and the economy. Such event contracts have exploded in popularity since the U.S. presidential election last year.

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Event contracts have stirred intense debate in financial markets in recent months. Proponents say they offer a more accurate way to predict real-world outcomes than traditional polls as they rely on traders with money at stake.

Critics, however, argue that these contracts amount to a "backdoor to gambling," a claim that Kalshi and its peers strongly dispute.

Kalshi was founded in 2018 by Mansour and Luana Lopes Lara, who met while studying at the Massachusetts Institute of Technology.

Following a successful court challenge against the Commodity Futures Trading Commission last year, the company gained approval to list contracts related to the White House race.

The ruling also encouraged others waiting to dip their toes into the sector. Robinhood (HOOD.Q) (2), best known for its stock trading app, launched a prediction markets hub in March.

Kalshi's rival, Polymarket, is also close to raising \$200 million in a round that values it at more than \$1 billion, Reuters reported on Tuesday.

Reporting by Niket Nishant in Bengaluru; Editing by Maju Samuel

Our Standards: The Thomson Reuters Trust Principles. [2]

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## EXHIBIT B

Case 2:25-cv-00575-APG-BNW Document 89-3 Filed 08/12/25

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Gaming Control Board; GEORGE ASSAD, in his official capacity as a Member of the Nevada Gaming Control Board; CHANDENI K. SENDALL, in her official capacity as a Member of the Nevada Gaming Control Board; NEVADA GAMING CONTROL BOARD; JENNIFER TOGLIATTI, in her official capacity as Chair of the Nevada Gaming Commission; ROSA SOLIS-RAINEY, in her official capacity as a Member of the Nevada Gaming Commission; BRIAN KROLICKI, in his official capacity as a Member of the Nevada Gaming Commission; GEORGE MARKANTONIS, in his official capacity as a

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Member of the Nevada Gaming Commission; ABBI SILVER, in her official capacity as a Member of the Nevada Gaming Commission; NEVADA GAMING COMMISSION; AARON D. FORD, in his official capacity as Attorney General of Nevada (collectively, "Defendants") hereby request that Plaintiff KALSHIEX, LLC respond within thirty days, under oath, and in accordance with Rule 33 of the Federal Rules of Civil Procedure, to the following Interrogatories.

**INSTRUCTIONS** 

- 1. In answering these Interrogatories, You must furnish all information which is either in Your possession or available to You, including but not limited to, information in the possession of Your agents, employees, representatives, investigators, consultants, attorneys, investigators for your attorneys, and others who are in possession of, or who have obtained information for You or on Your behalf. Do not merely give information from your own personal knowledge but rather make reasonable inquiries and gather readily available information. To the extent that any answers to any Interrogatories are not based on information known by You personally, fully identify the person possessing and providing such information to you.
- 2. If the answer to all or any part of any Interrogatories is not presently known or available, include a statement to that effect, furnish the information which is presently known or available, and respond to the entire Interrogatory by supplemental answer. Supplemental answers must be served in writing, and under oath, from time to time thereafter as information becomes available which calls for any supplement or amendment to or any modification, deletion, or completion of a previous answer. In the case of any incomplete answer to any Interrogatory, state the portion of the Interrogatory which cannot be completely answered at that time. When the entire answer becomes known or available, provide it immediately.
- 3. If, after exercising due diligence to secure the information necessary to answer the following Interrogatories, You cannot do so, then answer to the extent possible by providing all the information available to You as of the date of your response to these

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Interrogatories, explain why You cannot answer the remainder, and state the nature of the information or knowledge that You cannot furnish.

- 4. If objection is made to an Interrogatory, or any portion thereof, the Interrogatory or portion thereof shall be specified and, as to each, all reasons for objections shall be stated fully by the responding party.
- 5. If your answer to any Interrogatory contains a claim of privilege, specify the nature of the privilege claimed, describe the precise legal basis of the claimed privilege, and identify any documents involved in said claim of privilege with particularity including in such identification the documents author, the date of the document's creation, the names of all persons who received the document, the number of pages in the document, and the subject matter thereof.

#### **DEFINITIONS**

The following definitions and rules of construction apply to each Interrogatory:

- 1. The singular number shall include the plural, and the plural the singular.
- 2. "And/Or," as used herein, means either disjunctively or conjunctively as necessary to bring within the scope of the Interrogatory, all responses that might otherwise be construed to be outside of its scope.
  - 3. The term "Lawsuit" refers to this case, Case No. 2:25-CV-00575-APG-BNW.
- 4. The term "Kalshi" or You" or "Your" refers to Plaintiff KalshiEX, LLC, including without limitation its predecessors, successors, parents, subsidiaries, affiliates, divisions, directors, officers, principals, trustees, agents, representatives, consultants, attorneys, or any other Person acting on its behalf.
  - 5. The term "CFTC" refers to the Commodity Futures Trading Commission.
- 6. The term "event contracts" refers to Kalshi's sports-related contracts, sports-outcome contracts, political-related contracts, or election-outcome contracts.
- 7. Unless otherwise specified, the time period for these requests is from January 1, 2024 to the present.

#### INTERROGATORIES

#### **INTERROGATORY NO. 1:**

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Identify and describe all lobbyists, public relation firms, advertising or marketing agencies that have been hired, paid, or contracted with by Kalshi with respect to Kalshi's business in Nevada.

#### **INTERROGATORY NO. 2:**

Identify and describe the Nevada laws or regulations that Kalshi is not complying with on the basis of its position that these laws or regulations are pre-empted by federal law.

#### **INTERROGATORY NO. 3:**

Identify and describe the financial, commercial, or economic consequences, if any, associated with Kalshi's event contracts.

#### **INTERROGATORY NO. 4:**

Identify any affiliate or partner of Kalshi that acts as an institutional market maker with respect to Kalshi's event contracts and describe the contractual and financial arrangement with such entities.

#### **INTERROGATORY NO. 5:**

Identify and describe the age, location, and any other requirements for a Nevada citizen to obtain a Kalshi account and participate in event contracts.

#### **INTERROGATORY NO. 6:**

Identify and describe all marketing and advertising campaigns Kalshi has targeted or made available to Nevada citizens with respect to its event contracts.

#### **INTERROGATORY NO. 7:**

Identify and describe all efforts made by Kalshi to comply with Nevada gaming laws and regulations.

#### **INTERROGATORY NO. 8:**

Identify and describe the irreparable harm Kalshi contends that would occur from the enforcement of Nevada law as to Kalshi's event contracts.

#### INTERROGATORY NO. 9:

Identify each official, employee, or representative of the United States Government that Kalshi has communicated with concerning its event contracts and describe the communications and the relationship between the individual and Kalshi.

#### **INTERROGATORY NO. 10:**

Identify and describe each event contract that Kalshi currently offers to Nevada citizens.

DATED this 1st day of August, 2025.

AARON D. FORD Attorney General

By: /s/ Jessica E. Whelan
Jessica E. Whelan (Bar No. 14781)
Chief Deputy Solicitor General - Litigation
Sabrena K. Clinton (Bar No. 6499)
Senior Deputy Attorney General
State of Nevada
Office of the Attorney General
jwhelan@ag.nv.gov
sclinton@ag.nv.gov

Attorneys for State Defendants

CERTIFICATE OF SERVICE

1 2 I certify that I am an employee of the Office of the Attorney General, State of Nevada, 3 and that on August 1, 2025, I served a true and correct copy of the foregoing via email to the following: 4 5 Dennis L. Kennedy Paul C. Williams Adam Hosmer-Henner (NSBN 12779) 6 A.G. Burnett (NSBN 5895) 8984 Spanish Ridge Avenue Las Vegas, Nevada 89148-1302 Jane Susskind (NSBN 15099) 7 Katrina Weil (NSBN 16152) Cassin Brown (NSBN 15877) DKennedv@BailevKennedv.com PWilliams@BaileyKennedy.com 8 McDONALD CARANO LLP Neal Kumar Katyal, Esq. 100 West Liberty Street, 10th Floor 9 Joshua B. Sterling, Esq. Reno, NV 89501 William E. Havemann, Esq. ahosmerhenner@mcdonaldcarano.com 10 agburnett@mcdonaldcarano.com MILBANK LLP 1850 K Street, Suite 1100 jsusskind@mcdonaldcarano.com 11 Washington, D.C. 20006 kweil@mcdonaldcarano.com cbrown@mcdonaldcarano.com nkatyal@milbank.com 12 whavemann@milbank.com isterling@milbank.com Attorneys for Intervenor-Defendant Nevada 13 Resort Association Mackenzie Austin, Esq. 14 MILBANK LLP 2029 Century Park East, 33rd Floor Los Angeles, CA 90067 15 maustin@milbank.com 16 Grant R. Mainland, Esq. 17 Nola B. Heller, Esq. MILBANK LLP 18 55 Hudson Yards New York, NY 10001 19 gmainland@milbank.com nheller@milbank.com 20 Attorneys for Plaintiff KalshiEX LLC 2122 23 /s/ R. Carreau R. Carreau, an employee of the 24 Office of the Nevada Attorney General 25 26

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## EXHIBIT C

Case 2:25-cv-00575-APG-BNW Document 89-4 Filed 08/12/25

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Gaming Control Board; GEORGE ASSAD, in his official capacity as a Member of the Nevada Gaming Control Board; CHANDENI K. SENDALL, in her official capacity as a Member of the Nevada Gaming Control Board; NEVADA GAMING CONTROL BOARD; JENNIFER TOGLIATTI, in her official capacity as Chair of the Nevada Gaming Commission; ROSA SOLIS-RAINEY, in her official capacity as a Member of the Nevada Gaming Commission; BRIAN KROLICKI, in his official capacity as a Member of the Nevada Gaming Commission; GEORGE MARKANTONIS, in his official capacity as a

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Member of the Nevada Gaming Commission; ABBI SILVER, in her official capacity as a
Member of the Nevada Gaming Commission; NEVADA GAMING COMMISSION; AARON
D. FORD, in his official capacity as Attorney General of Nevada (collectively, "Defendants")
hereby request that Plaintiff KALSHIEX, LLC respond within thirty days, and in
accordance with Rule 34 of the Federal Rules of Civil Procedure, to the following Requests

# accordance with Rule 34 of the Federal Rules of Civil Procedure, to the following Requests for Production of Documents.

#### INSTRUCTIONS

- 1. In responding to these Requests, you must furnish all documents that are in your possession, custody, control, or otherwise available to you, including but not limited to documents in the possession of Your agents, employees, representatives, investigators, consultants, attorneys, investigators for your attorneys, and others who are in possession of, or who have obtained, information for You or on Your behalf.
- 2. If not all documents are presently known or available, include a statement to that effect, furnish the documents that are presently known or available, and respond to the entire Request by supplemental response. Supplemental responses must be served in writing from time to time thereafter as documents become available that call for any supplement or amendment to or any modification, deletion, or completion of a previous response.
- 3. If objection is made to a Request, or any portion thereof, the Request or portion thereof shall be specified and, as to each, all reasons for objections shall be stated fully by the responding party.
- 4. If you claim that documents in response to any Request are subject to a privilege, specify the nature of the privilege claimed, describe the legal basis of the claimed privilege, and identify any documents involved in said claim of privilege with particularity, including by describing the document and by identifying the document's author, the date of the document's creation, the names of all persons who received the document, the number of pages in the document, and the subject matter thereof.

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#### **DEFINITIONS**

The following definitions and rules of construction apply to this discovery request:

- 1. **Communication.** The term "communication" means the transmittal of information (in the form of facts, ideas, inquiries or otherwise).
- 2. **Document**. The term "document" is defined to be synonymous in meaning and equal in scope to the usage of this term in Federal Rules of Civil Procedure 34(a). A draft or non-identical copy is a separate document within the meaning of this term. Electronic information is included within this definition and applies to these requests.
  - 3. The term "Lawsuit" refers to this case, Case No. 2:25-CV-00575-APG-BNW.
- 4. The term "Kalshi" or You" or "Your" refers to Plaintiff KalshiEX, LLC, including without limitation its predecessors, successors, parents, subsidiaries, affiliates, divisions, directors, officers, principals, trustees, agents, representatives, consultants, attorneys, or any other Person acting on its behalf.
  - 5. The term "CFTC" refers to the Commodity Futures Trading Commission.
- 6. The term "event contracts" refers to Kalshi's sports-related contracts, sports-outcome contracts, political-related contracts, or election-outcome contracts.
- 7. Unless otherwise specified, the time period for these requests is from January 1, 2024, to the present.

#### REQUESTS FOR PRODUCTION OF DOCUMENTS

#### **REQUEST FOR PRODUCTION NO. 1:**

All Communications between the Commodity Futures Trading Commission and Kalshi concerning Kalshi's event contracts.

#### REQUEST FOR PRODUCTION NO. 2:

All Documents concerning Kalshi's self-certification of event contracts to the Commodity Futures Trading Commission.

#### **REQUEST FOR PRODUCTION NO. 3:**

All Communications to or from Brian Quintenz concerning Kalshi's event contracts.

#### **REQUEST FOR PRODUCTION NO. 4:**

All Communications to or from any official, employee, or representative of the United States Government reflecting, referencing, or discussing Kalshi's event contracts.

#### **REQUEST FOR PRODUCTION NO. 5:**

All Documents reflecting, referencing, or discussing the financial, commercial, or economic consequences, if any, associated with Kalshi's event contracts.

#### **REQUEST FOR PRODUCTION NO. 6:**

All Documents reflecting, referencing, or discussing Kalshi's advertising or marketing of any of its event contracts as either sports wagers or sports bets.

#### **REQUEST FOR PRODUCTION NO. 7:**

All Documents reflecting, referencing, or discussing Kalshi's contention that compliance with Nevada law interferes with the operation and function of Kalshi's markets for event contracts.

#### **REQUEST FOR PRODUCTION NO. 8:**

All Documents or Communications with Susquehanna Government Products, LLP or other institutional market makers reflecting, referencing, or discussing Kalshi's event contracts.

#### **REQUEST FOR PRODUCTION NO. 9:**

All Documents or Communications reflecting, referencing, or discussing consumer protection efforts made by Kalshi with respect to individuals in Nevada participating in Kalshi's event contracts.

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Case 2:25-cv-00575-APG-BNW Document 89-4 Filed 08/12/25 Page 6 of 7
REQUEST FOR PRODUCTION NO. 10:
All Documents or Communications reflecting, referencing, or discussing Kalshi's
event contracts in comparison with wagers or bets offered on sports in Nevada.
DATED this 1st day of August, 2025.
AARON D. FORD Attorney General
By: /s/ Jessica E. Whelan  Jessica E. Whelan (Bar No. 14781) Chief Deputy Solicitor General - Litigation Sabrena K. Clinton (Bar No. 6499) Senior Deputy Attorney General State of Nevada Office of the Attorney General jwhelan@ag.nv.gov sclinton@ag.nv.gov  Attorneys for State Defendants

CERTIFICATE OF SERVICE

I certify that I am an employee of the Office of the Attorney General, State of Nevada, and that on August 1, 2025, I served a true and correct copy of the foregoing via email to the following: Dennis L. Kennedy

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Attorneys for Intervenor-Defendant Nevada Resort Association

/s/ R. Carreau

R. Carreau, an employee of the Office of the Nevada Attorney General

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